# **NHS Supply Chain – Value Based Procurement Project**



#### Phase 1

#### **Pilot study completed**

- 27 submissions, 13 pilot projects selected. Covid-19 impacted on 3.
- 2 pilots failed to demonstrate supplier claims.
- 8 verified demonstrating clinical and efficiency benefits.

### Key messages:

- Created number of case studies to demonstrate delivery of value (available early 2021)
- VBP approach supported from finance and procurement. View is that VBP should deliver tangible, measurable benefits that make a positive impact on patient care and increased efficiency.
- NHS needs assurance from suppliers to substantiate claims, this will aide VBP adoption.
- Need for common understanding of value between buyers and suppliers.
- Clinical support/engagement critical to adoption of VBP.
- Value created across 5 main categories



Reduction in consumption	"In patient" to day case	Change in patient pathway	Operational productivity	Reduction in infection
• 2 pilots demonstrated ROI based on higher quality product requiring reduce use of existing products	• 3 different solutions enabling day case surgery with average LOS reduction of 3 days improved theatre efficiency and patient experience	• Solution to maximised opportunity for 10 days of antibiotics to be administered at home rather than in an acute setting	• Transnasal endoscopy equipment – improved patient experience, clinical outcomes and demand/capacity management	<ul> <li>Reduction of infection is high risk cardiac patents</li> <li>Reduced CAUTI rates (additional benefit to reduction in consumption)</li> </ul>

## **Pilot project areas**

Wound Care, Ward Based Consumables, Endoscopy and Endourology, Cardiology and Capital Equipment



